**Timothy A. Reese**

127 Sport Court Way, Mooresville, NC 28117

Cell: (704) 657-3012 [reesetim@gmail.com](mailto:reesetim@gmail.com)

**Summary of Qualifications**

Professional with over 25 years experience in the construction industry. Expertise encompasses starting up two residential building companies in the last 20 years and building two model home centers. Managing field construction, office and company operating procedures while insuring homeowner satisfaction, achieving sales goals, product development, and profitability through aggressive time, cost and quality control measures.

**Professional Experience**

**SCHUMACHER HOMES, INC Mooresville, NC …………………………………… 2006 –2017**

***General Manager***

Developed the Charlotte Division from the ground up in 2006 and grew the division to 18.4 million dollars in 2016. Hired and managed a staff of 14; built over 400 homes while maintaining over a 93% customer satisfaction rating. Closed 50 homes in 2016 in the Greater Charlotte area.

* Managed and reviewed all aspects of construction, sales and office personnel including hiring and training.
* Responsible for profitability of Charlotte Division encompassing 14 counties.
* Hiring of sub-contractors and suppliers; negotiating their contracts.
* Managed projections of construction dates from start until closings.
* Determined custom pricing on homes, final site costs for foundations, wells, septic, driveways, grading, clearing, and engineering.
* Maintained selection updates for in-house Design Center.
* Lead pre-construction meetings by reviewing final contracts, blueprints, site work with homeowners.
* Lead production & sales meetings each week including projections quarterly
* Recipient of over 74 Awards for Achievements including: Builder of the Year for Southern Region, Highest dollar volume & G.P in company, 2 Diamond Builders, Best homeowner satisfaction, Lowest VPO %, Best average build time, Highest volume Starts, Pre-cons, Loan closings.

**NATIONWIDE CUSTOM HOMES: Huntersville, NC …………………………… 1998 – 2006**

***Division Manager***

Developed the Charlotte Division from the ground up building Model and Design Center. Hired a staff of 7, grew the division and built over 250 homes while maintaining a 95% customer satisfaction rating.

* Hiring, Training of Sales, Construction, and Office personnel
* Responsible for Profitability of division
* Costing of all standard and custom plans
* Bid sheets for Banks and Corporate office to show margin analysis
* Site evaluation to determine costs of jobs before going to contract
* Reviewing and assisting in custom plans and new product lines
* Ordering legal, Reviewing HUD statements and attending all closings
* Overseeing customer service / warranty
* Reviewing all sub-contractor bills and paying
* Tracking all costs from sale to final closings

**Education**

* J.J. Johnson Contractor Seminar (1997)
* North Carolina Building Contractors License # 41128 (1997) , # 76216 (2016)
* National Association of Homebuilders Member # 3455 094725
* Northampton County Community College
* Wilma Boyd Travel School (Computer and Terminal Operations)

**Certificates & Awards**

* High Achievement Awards at Nationwide Homes
* High Achievement Awards at Schumacher Homes (see attached)
* All Conference Award for Golf NCACC College
* Alumni Golf Tournament Champion NCACC College
* Nazareth Tennis Singles/ Doubles Champion
* Seven Varsity Letters ( Golf, Wrestling, Tennis)
* Sports Illustrated Silver Cup Award (Track & Field)

References available upon Request